Provider Enrollment

Enrollment Delays Are Incredibly Costly.

Days and dollars. Two critical metrics of managed care payer enrollment that must be clearly defined and regularly reviewed to achieve successful Revenue Cycle management. Manually enrolling a single provider in a health plan can take 3 to 12 months if requirements are not understood, data inaccurate, and documentation incomplete. To put it simply, if your providers aren't enrolled properly, you won't be paid properly. Enrollment delays result in delayed reimbursement as well as provider and patient dissatisfaction. Every month enrollment is postponed, healthcare organizations lose an average of $100,000 for a single primary care provider and $300,000 for a specialist.

Faster Enrollment Means Faster Reimbursement.

TractManager's technology-enabled Provider Enrollment solution:

- **Streamlines, automates, and accelerates the entire enrollment process for government and commercial payers.**
- **Provides real-time participation updates, allowing providers to see patients and get reimbursed sooner.**
- **Reduces enrollment-related claim edits and denials through dynamic data validation.**
- **Tailors enterprise-wide KPI and benchmark reporting to quantify and monetize enrollment opportunities.**
- **Integrates with the other essential provider onboarding components: provider credentialing, privileging, and contracting.**

You can manage provider enrollment in-house using TractManager's software or outsource your program to our team of enrollment experts.

In 2018 and 2019, TractManager was ranked the **top outsourced vendor for credentialing, privileging, and enrollment** *by Black Book research, an independent consumer reports and research company.*

RELEVANT ACCURATE
★ BLACK BOOK 2019 ★
UNBIASED SOURCE

Our CARE Technology

CARE is a robust credentialing, privileging, and enrollment software solution that offers a single source of truth for provider data, operational efficiency, contract management, and network governance solutions in compliance with CMS, state, and accreditation standards. Our technology-enabled enrollment processes replace cumbersome manual efforts. TractManager's software automates and manages the entire enrollment process at the group and individual provider level, including:

- Application mapping
- Delegated roster creation and maintenance
- Data validation and document management
- CAQH profile creation and maintenance

- Expirables management
- State, federal, and commercial enrollments and re-enrollments
- Reconciliation of provider data with payers for accuracy

TractManager

How Can We Help You?
www.tractmanager.com | info@tractmanager.com

TractManager's Enrollment Services

Keeping up with provider enrollment requirements and processing times are keys to maintaining a healthy bottom line. Our enrollment services offer proactive management of your revenue cycle.

TractManager's Comprehensive Enrollment Services Include:

☑ **Payer Charge Integration** – Connect gross charges to in-process enrollment aging to monitor the financial impact of both your organization and contracted payer performances.

☑ **CAQH Maintenance and Expirables Management** – From initial CAQH profile establishment to mandatory re-attestations, we manage the administrative process for every provider and practice in your health system. Automated triggers and alerts proactively report and seek out current information to constantly update provider profiles.

☑ **Centralized Data and Document Storage** – Customizable data dictionaries will maintain a single source of truth for all provider, group, and facility data. User roles are established to safeguard the integrity of your data, and historical document and data archival functionality ensures an easily accessible audit trail and recovery process.

☑ **Delegated and Non-Delegated Enrollment** – We handle all delegated and non-delegated enrollment activities, including application mapping, roster template creation and management, automated application submissions for targeted payers, and comprehensive reconciliation of payer records.

☑ **TIN/NPI Consolidative Services** – With the rise of mergers and acquisitions taking place in healthcare, TIN/NPI changes can be overwhelming to manage. We work in partnership with your payer mix to ensure that targeted dates, accurate submissions, and all stakeholder expectations are met — meaning fewer claim denials and zero impact on your patients.

Delegated Enrollment

Delegation Expedites the Entire Credentialing Process.

Delegated enrollment significantly improves an organization's efficiency, provider experience, and revenue cycle management. The ability to submit new providers, update existing providers, and terminate providers on a unified payer template instead of individual applications affords quality data oversight and minimizes the administrative burden to an organization and its providers.

TractManager's business intelligence tools were shaped to easily create and maintain unique delegated templates, as well as automate, schedule, and track each submission in accordance with the contractual agreement between the organization and the payer.

Delegated payer contracts *reduce enrollment timeframes by 75 percent, from 120–180 days to 30–45 days.*

To learn more about our Provider Enrollment solutions, visit www.tractmanager.com.

Case Study:
Cooper University Health Care

90%
Reduced enrollment-related claim edits by 90% after partnering with TractManager's enrollment experts.

$1.5M
Generated $1.5M in incremental revenue within two years.

TractManager
Smarter Decisions. Smarter Healthcare.

TractManager empowers the unsung heroes who make healthcare organizations run, with insights and technology that lead to smarter decisions. From improved sourcing decisions, to compliant contract lifecycle management, to credentialing and provider management, we help people run their healthcare systems at peak efficiency, with minimal risk. And when that happens, something pretty wonderful happens — patients receive better care.

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