

Provider Contracting

All provider contracts are unique, but your contracting process shouldn't be.

Inconsistency is the only consistent aspect of provider contracts. Executing a contract for a healthcare provider differs greatly from signing contracts with vendors to purchase gloves or catheters.

Every provider agreement includes a variety of terms detailing highly regulated aspects of the relationship such as compensation, bonuses, and tuition reimbursement. Complicating matters is the fact that most providers negotiate their own contracts.

Calling on a CLM partner that understands these contracting nuances and ever-changing healthcare regulations can help provide best practices in designing a streamlined workflow. This expertise will make all the difference in your healthcare compliance.

TractManager's approach to Provider Contracting lets you:

- Centralize your provider contracts into a single source of truth.
- Standardize your processes and terms to improve decision-making, productivity, and compliance.
- Optimize your downstream provider activities by utilizing analytics, insights, and expert support.

Greater Efficiency	A central provider contract repository and automated workflows standardize contracting processes throughout the contract lifecycle.
Increased Compliance	Automated capabilities track, monitor, and report on compliance-related headaches associated with provider time, nonmonetary compensation, and conflicts of interest.
Better Insights	Gain complete visibility into your provider contracts, optimize downstream activities, and manage contracts or compliance issues.



**CONTRACT.
CREDENTIAL.
COMPLY.**

68%

Reduction in providers' contracting cycles.

50%

Improved negotiation speed.

11%

Expedited contract delivery time.

40%

Reduced contract administration costs.

TractManager is the nation's first Credentialing Verification Organization (CVO) with an integrated Contract Lifecycle Management solution to achieve NCQA Accreditation in Credentialing.



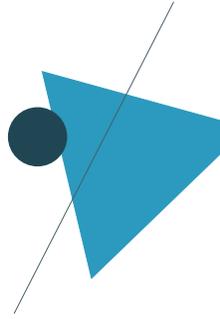
How Can We Help You?

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Increase your Speed to Patient.

TractManager's Provider Contracting solution is a software-enabled service that expedites the provider contracting process, putting providers in front of patients faster. Provider Contracting is anchored by MediTract CLM, our patented, healthcare-specific technology developed for healthcare professionals, by healthcare professionals. Additionally, our Compliance Suite and Provider Analytics monitor, track, and provide insights to maintain contract compliance for the life of the contract.

Our Provider Contracting solution seamlessly integrates with our Provider Onboarding technology, allowing you to **decrease your contracting and onboarding timeframes by 68%**.



MediTract CLM	MediTract CLM is the only patented, healthcare-specific CLM solution designed to centralize, standardize, and optimize provider contracts. MediTract CLM is the core technology powering our Provider Contracting solution. It increases transparency and standardization throughout the contract lifecycle, resulting in improved productivity, accountability, and speed to patients.
Compliance Suite	Compliance Suite mitigates risks associated with highly regulated provider contracts by automating data gathering, activity monitoring, and compliance reporting. Ensure compliance by tracking provider time, avoiding conflicts of interest, and recording gifts and other non-monetary compensation that providers receive. Compare services rendered to the provider agreements, ensuring that care delivery is in alignment with contractual obligations.
Provider Analytics	Provider Analytics mines all contract data housed within MediTract CLM to provide actionable insights on provider contracts and physician agreements. Provider Analytics identifies contract variability that causes compliance or financial concerns and uncovers opportunities to standardize compensation across physician agreements.
Provider Onboarding Integration	Start generating reimbursements for services faster by combining provider contracting and provider onboarding. TractManager has integrated two of its core technologies, MediTract CLM and CARE, our cloud-based credentialing, privileging, and enrollment software. This integration expedites the entire provider onboarding process.

Decode Your Provider Contracts.

Our Experts Can Help.

TractManager's Provider Contracting solutions are designed, delivered, and supported by a team of healthcare experts who partner with you to drive increased standardization and improved compliance oversight.

Partner with TractManager's team of professionals to fully optimize your provider contract process.

Our professional services team offers:

- System administration services
- Customized implementation and training
- Ongoing process improvement support
- Database cleanup

\$4.4M

Stay Compliant, Avoid Hefty Fines.

Our Provider Analytics identifies redundant contracts and unfair pricing, while our integrated Compliance Suite helps reduce legal exposure and avoid penalties. We helped a client avoid \$4.4 million in fines.



TractManager

Smarter Decisions. Smarter Healthcare.

TractManager empowers the unsung heroes who make healthcare organizations run, with insights and technology that lead to smarter decisions. From improved sourcing decisions, to compliant contract lifecycle management, to credentialing and provider management, we help people run their healthcare systems at peak efficiency, with minimal risk. And when that happens, something pretty wonderful happens — patients receive better care.

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