

Streamlined Provider Management Brings Providers and Patients Together—Faster.

Manage your provider contracts and onboarding together.

TractManager's Provider Management solutions automate and accelerate your contracting, credentialing, privileging, and enrollment, while utilizing AI-powered analytics to avoid compliance violations.

Provider Management is anchored by our credentialing, privileging, and enrollment software and services. Augmented by our patented, healthcare-specific contract lifecycle management solution, we streamline contracting and provider onboarding processes to positively impact your speed to revenue. The quicker providers are contracted and onboarded, the sooner they can begin seeing patients and billing for services.

Our Provider Management Solutions Align Core Building Blocks for Revenue Optimization.



Provider Contracting

Provider Contracting is a software-enabled service that provides the tools, insights, and expertise to manage your often complex and customized provider contracts. Securely manage all your provider contracts in a centralized database, create custom workflows, and ensure compliance with ever-changing healthcare regulations specific to provider employment.

Provider Onboarding

Provider Onboarding includes best-in-class capabilities that streamline and accelerate provider credentialing, privileging, enrollment, and ongoing provider management functions. Manage these functions in-house using TractManager's state-of-the-art, cloud-based software—or outsource them to our team of experts and benefit from TractManager's NCOA Accreditation in Credentialing.

Provider Analytics

Our Provider Analytics solution mines all contract data housed within your contract database to provide actionable insights on provider contracts and physician agreement compliance. Our Provider Analytics identifies contract variability that can cause compliance or financial concerns and uncovers opportunities to standardize compensation across all your physician agreements.

TractManager is the nation's first Credentialing Verification Organization (CVO) with an integrated Contract Lifecycle Management solution to achieve NCOA Accreditation in Credentialing.



How Can We Help You?

www.tractmanager.com | info@tractmanager.com

Capitalize on a Powerful Combination: Our Industry-Leading CLM and Provider Onboarding Solutions.

By combining our best-in-class healthcare contracting solution with our leading provider onboarding and advanced analytics capabilities, TractManager's Provider Management solution:

- **Decreases administrative burden** by centralizing data, standardizing processes via automated workflows, and optimizing your tasks.
- **Increases productivity** by significantly reducing credentialing, privileging, and enrollment timelines and getting providers in front of patients faster.
- **Reduces denials** by providing the tools and resources necessary to address credentialing, privileging, and enrollment gaps.
- **Improves provider staffing and engagement** by ensuring onboarding functions are done correctly. This allows providers to see patients sooner, resulting in happier, more engaged providers.
- **Provides information necessary for audits** by centralizing data, standardizing workflows, and proactively mitigating compliance, ensuring your organization is prepared for regular audits.

Cooper University Health Care

Like most rapidly growing healthcare systems, Cooper University Health Care struggled with provider enrollment. Due to aggressive provider onboarding and system-wide growth, staff were overwhelmed with the high volume of new providers they had to process.

- **Problem:** Lost revenue stemming from slower onboarding time due to lack of centralization and effective credentialing software.
- **Solution:** Cloud-based reporting software and IT-enabled credentialing services to improve speed to revenue and accountability.
- **The Result:** Cooper University Health Care receives a **400% ROI** by implementing cloud-based analytics and IT-enabled credentialing services.

Midwestern Healthcare Provider

Due to a lack of interoperability between functional areas, regulatory expertise, and scalability, this Midwestern healthcare provider was facing frustrated providers, inadequate network coverage, compromised member access, and revenue leakage.

- **Problem:** Needed a trusted partner to support its network growth and enhance its revenue cycle management.
- **Solution:** TractManager provided expert consulting and implemented credentialing, enrollment, and re-enrollment services.
- **The Result:**

Impact	Previous Vendor	TractManager
Average number of days elapsed between a provider start date and first bill	40.6 days	14.6 days
Range in days elapsed	4–174 days	0–38 days
Percentage of providers for whom it took more than 30 days to be enrolled	42.9%	6.7%
Percentage of providers for whom it took more than 45 days to be enrolled	33.9%	0%
Percentage of providers for whom there was no lag time between the start date and billing	0%	16.7%

For more information on TractManager's Provider Management solutions, **visit www.tractmanager.com**.



TractManager

Smarter Decisions. Smarter Healthcare.

TractManager empowers the unsung heroes who make healthcare organizations run, with insights and technology that lead to smarter decisions. From improved sourcing decisions, to compliant contract lifecycle management, to credentialing and provider management, we help people run their healthcare systems at peak efficiency, with minimal risk. And when that happens, something pretty wonderful happens — patients receive better care.

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