

Southwest Health System

24 Facilities | 4,115 Beds

Client Case Study: **STRATEGIC SOURCING, MED-SURG, RECALL MANAGEMENT SOLUTION, HEALTHCARE TECHNOLOGY SOURCING SOLUTION, CONTRACT LIBRARY**

▼ Challenge:

- Merger of two large health systems
- Multiple, overlapping software solutions
- An established competitive RFP process to consolidate costs
- TractManager vs. ECRI

▼ Solution:

- Account review highlighted breadth, depth of TractManager value proposition:
 - » More embedded with multiple constituencies
 - » Real-world vs. lab-based
 - » Expertise and availability of Clinical Analysts
 - » Contract Management value

▼ Impact:

- Committee consolidated with TractManager for Oncology
- Department chose to purchase a different model
- Example project: Imaging Service Contracts
 - » Savings per year: \$75,200
 - » Savings over 7-year term: \$526,400



\$3.5M

IDENTIFIED IN
STRATEGIC SOURCING
LAST 12 MONTHS

\$20M

IDENTIFIED IN
MED-SURG
LAST 12 MONTHS

1,397 RECALLS

IDENTIFIED
BY TRACTMANAGER

2,500

CONTRACTS
ONBOARDED WITH
CONTRACT MANAGEMENT

35,000

CONTRACTS MANAGED
ANNUALLY WITH
CONTRACT MANAGEMENT



TractManager

Smarter Decisions. Smarter Healthcare.

TractManager empowers the unsung heroes who make healthcare organizations run, with insights and technology that lead to smarter decisions. From improved sourcing decisions, to compliant contract lifecycle management, to credentialing and provider management, we help people run their healthcare systems at peak efficiency, with minimal risk. And when that happens, something pretty wonderful happens — patients receive better care.

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