

# Contract Analytics

## *From Insight to Action.*

TractManager's Artificial Intelligence (AI) Contract Analytics provides the insights you need to avoid compliance, security, financial, and other contract risks.

### Full Visibility

There's important information hidden deep within your agreements, and without the right technology you may never know the full extent of your organization's exposure. Healthcare organizations typically don't have the time or the resources to manually comb through their thousands of contracts. TractManager uses AI to bring efficiency to the process, allowing healthcare systems to quickly answer important business questions.

### Data Discovery

Errors in a vendor agreement or a missing Business Associate Agreement could cost thousands of dollars. Our software uncovers critical contract data at scale that can't be done by hand. Our capabilities and contracting experts enable your organization to answer key business questions you might not even think to ask.

### Actionable Insights

TractManager's AI-powered solutions provide contract insights by identifying, extracting, and analyzing key business and legal terms that allow you to make strategic decisions.

## Extend Your Solution Further with TractManager's Provider Management Solutions

Manage your contracts and your provider onboarding together. TractManager is the nation's first Credentialing Verification Organization (CVO) with an integrated Contract Lifecycle Management solution to achieve NCOA Accreditation in Credentialing. TractManager's Provider Management solutions integrate with MediTract CLM to support health systems with technology-enabled provider onboarding solutions including physician contracting, credentialing, and enrollment. Our provider management solutions and services accelerate contracting, onboarding, and ongoing management processes. We do all this while mitigating risk with compliance safeguards that protect your revenue streams.

**Learn more about adding Contract Analytics to your solution suite at [www.tractmanager.com](http://www.tractmanager.com).**



## \$4.4M

A hospital avoided \$4.4M in potential fines using Contract Analytics to identify 140+ missing Business Associate Agreements.



How Can We Help You?

[www.tractmanager.com](http://www.tractmanager.com) | [info@tractmanager.com](mailto:info@tractmanager.com)

# Contract Analytics is Like Having Your Own In-House Data Scientist.

TractManager's Contract Analytics uses Artificial Intelligence (AI) and is supported by our experts to deliver these insights:

<h2>Standard Terms Analysis</h2>	<p>AI technology scans hundreds of types of contract terms in minutes. We help you mine, surface, and understand potential risks associated with Standard Terms within all your contracts. From there, our team of experts delivers actionable insights for you to make business decisions.</p>
<h2>Physician Agreement Analytics</h2>	<p>Our dashboard aggregates physician compensation details within provider contracts, so you can analyze and maintain compliance with regulatory requirements around total compensation and Fair Market Value, while gaining an understanding of business ventures in which your providers are participating.</p>
<h2>Business Associate Agreement (BAA) Audit</h2>	<p>Proactively identify when you're out of Business Associate Agreement (BAA) compliance. Automate the identification of contracts in your organization that require BAAs, learn which of these contracts are missing BAAs, and work with our team of experts to remediate BAA deficiencies.</p>
<h2>M&amp;A Contract Analytics</h2>	<p>When you merge or acquire a hospital or health system, you are also buying the risk associated with pre-existing contract relationships. Contract Analytics provides contract insights by identifying, extracting, and analyzing key business and legal terms that allow you to make strategic decisions earlier in the diligence period, proactively identifying risk and redundancies.</p>
<h2>Cybersecurity Risk Evaluation</h2>	<p>Contract Analytics programmatically identifies the presence or absence of cybersecurity language within vendor agreements. This includes language around data breaches, malware attacks, and who owns the liability. Take charge by modernizing cyber protection clauses and reconcile risks to your cyber operations.</p>
<h2>Managed Care Contracting</h2>	<p>Assess your organization's payer contracts to identify possible reimbursement challenges and variability in risk that each contract poses to the institution. If you don't know that you are required to comply with certain requirements, you will be out of compliance. Stay apprised of relevant terms and conditions within your agreements.</p>
<h2>Lease Identification</h2>	<p>Contract Analytics mines contract data to identify lease clauses through Artificial Intelligence algorithms. We identify agreements that are categorized as leases under the new accounting requirements to help you comply with GAAP ASC 842.</p>
<h2>CMS Open Payments</h2>	<p>We take open payments data and match it against physician agreements to ensure compliance for any vendor payments made to physicians. Our insights help ensure that your physicians are operating in an appropriate manner regarding physician remuneration and in compliance with federal regulations.</p>



## TractManager

Smarter Decisions. Smarter Healthcare.

TractManager empowers the unsung heroes who make healthcare organizations run, with insights and technology that lead to smarter decisions. From improved sourcing decisions, to compliant contract lifecycle management, to credentialing and provider management, we help people run their healthcare systems at peak efficiency, with minimal risk. And when that happens, something pretty wonderful happens — patients receive better care.

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