

# Strategic Sourcing Solutions

*Better data. Better decisions. Better healthcare.*

Don't just save money—change the way you work. TractManager integrates in-depth healthcare market data, unbiased clinical evidence, and expert advisory services into a comprehensive strategic sourcing suite. Our people, data, and technology help you make more collaborative and informed sourcing decisions that impact your bottom line.

This means streamlined product reviews, better ROI estimates, and sourcing decisions that effortlessly align clinical preferences with the financial realities of outcomes-based reimbursement.

## From Insight, To Action

Our technology-enabled services help you centralize, categorize, and analyze spending, so you can make a bigger impact on already shrinking margins.



<b>Spend Management</b>	Target and capitalize on cost reduction opportunities for non-labor and outsourced services.
<b>Value Management</b>	Weigh product requests against outcomes, satisfaction, and economic value added.
<b>Sourcing &amp; Negotiations</b>	Collaborate with our sourcing experts to maximize savings during the capital planning and capital budgeting process.
<b>Provider Clinical Evidence</b>	Understand the impact a new technology will have on utilization, reimbursement, and improvements in care delivery.
<b>Capital Inventory Services</b>	Get fair market value for trade-in and replacement capital equipment with secondary market disposition, auctions, and services.

**17%**  
Average reduction in non-labor and outsourced services spending.

**10%**  
Average savings off best and final medical equipment offer from supplier.

**3%**  
Average improvement in operating margin after instituting spend management best practices.

**Your Goals Are Unique.  
Your Sourcing Partner Should Be Too.**

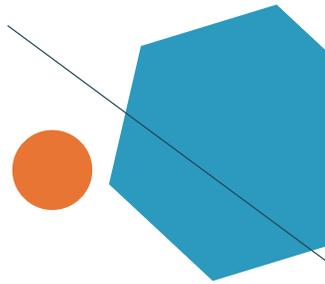


How Can We Help You?

[www.tractmanager.com](http://www.tractmanager.com) | [info@tractmanager.com](mailto:info@tractmanager.com)

# Our Data Makes a Difference. Our People Make the REAL Difference.

TractManager solutions are designed and supported by healthcare experts, for healthcare decision-makers. We embed a unified services perspective into everything we do, so you can achieve—and sustain—impressive results.



Spend Management & Sourcing Services	Value Management Services	Provider Evidence Services
<p>We can provide holistic downstream and retrospective spend analyses to support vendor consolidation, cost rationalization, and financial stabilization.</p>	<p>Our advisors rely on a proven, structured framework to ensure you ask, and answer, the right clinical and financial questions.</p>	<p>Is the universe of available clinical literature too much (or too little) for you to reach a recommendation? Let our medical professionals aggregate, review, and, most importantly, translate it for you.</p>
Custom Integrations	Training & Adoption	Onsite Sourcing Resources
<p>Each of our solutions integrates easily with the larger TractManager platform, as well as external systems such as ERP, HR, and others via API, allowing for Single Sign On and dynamic user access control. Real-time market and pricing data supports more efficient and accurate purchasing, payroll, inventory management, compliance, financial reporting, and other internal processes.</p>	<p>Our training and support teams can help your organization transition from sourcing as an event to a collaborative culture that supports goal-aligned purchasing. Our digital learning capabilities enable us to scale and meet employees where and when they need learning. The Learning portal is open 24/7 and deployable to mobile devices.</p>	<p>Our team of experienced capital project managers, design and planning managers, and onsite sourcing experts can assist you from the early design phases of site and budget planning, to negotiations, installation, inventory management, staff training, and coordination. Staff up or down quickly, and ensure that you're paying the lowest possible price to your suppliers.</p>



TractManager empowers the unsung heroes who make healthcare organizations run, with insights and technology that lead to smarter decisions. From improved sourcing decisions, to compliant contract lifecycle management, to credentialing and provider management, we help people run their healthcare systems at peak efficiency, with minimal risk. And when that happens, something pretty wonderful happens — patients receive better care.

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