

Success Story: Univ. of Colorado Health

5 facilities | 1,400 beds | Based in Aurora, CO



SOLUTIONS: **Buyline Capital**

Challenge

- Major project to outfit new imaging facility in new market
- Technology specs required to finalize blueprints: power runs, water lines, layout, etc.
- Multiple modalities & vendors: CT, MRI, General Radiation, Nuclear Medicine, Interventional X-ray

Solution

- Advised on single-source vs. dual-source vendor approach
- Identified appropriate technology by population, procedure, and application
- Vendor and quote comparison highlighted critical variations in configuration, technology

Impact

- Identified soft savings based upon service contract and maintenance data
- Identified hard savings based upon competitive capital benchmark data
- Consultative engagement

“This was a challenging project to finalize high-profile architectural plans. MD Buyline’s ability to assemble so much data into a comprehensive – and comprehensible – package, easily saved us weeks of effort and analysis.”

➤ *Fred Jaramillo, Capital Service Biomed Contract Specialist*

IDENTIFIED ONE-TIME SAVINGS OF

\$1.4 MILLION

PLUS MAINTENANCE SAVINGS OF \$275,000

